

**Requisition** : 2014791

**Job Title** : Marketing Education Intern

**Description:**

As an Intern, you will apply your function specific coursework to a variety of focused hands-on projects. At the same time, you will gain and apply knowledge about Agilent's industry, infrastructure and products in your assignment. This is developing real world experience in a company that is a leader in the markets it serves.

Responsibility: Evaluate external marketing education online and classroom based programs for inclusion in Agilent Marketing Education Program

Position Description: Using existing curriculum map, review courses for content level, design, usability, value, fit for target audience, instructor expertise. Programs offered by 4-8 providers will be reviewed and evaluated. Desired outcome for the project is a list of preferred programs with descriptions, benefits and access process for Agilent employees. Internal Agilent review board may be created and utilized in this process.

Specific Responsibilities

1. Revise, Update selection criteria for external education programs, includes online as well as classroom based programs
2. Interview Instructors and Education providers per criteria for inclusion in Agilent marketing education preferred provider program
3. Attend/complete selected programs
4. Write summary analysis of programs providing Agilent employees with information needed to choose the appropriate program for professional development
4. Integrate preferred external programs selection models into Marketing Education website.

**Qualifications :**

Requires:

- Marketing student preferably between years in MBA program.
- Interested in working with external Marketing Education suppliers – consultants, educators.
- Must have excellent communication skills.
- Strong analytical skills
- Strong computer skills
- Self starter with team player mentality.

Geo Location: Santa Clara, CA

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2014791&sid=371>

**Requisition** : 2013828

**Job Title** : Senior Mass Spectrometrists

**Description:**

Using your expertise in Mass Spectrometry this is your opportunity to join Agilent Technologies Life Science Chemical Analysis (LSCA) high growth business as our the Senior Mass Spectrometrists within the Liquid Chromatography / Mass Spectrometry (LC/MS) R&D group to develop products serving the Life Sciences markets. You will join a multidisciplinary team and will focus your responsibilities in conducting both theoretical and experimental research in the development and support of Agilent's LC/MS products.

**Qualifications :**

Requires:

- PhD in Physics or Chemistry or equivalent
- 5+ yrs experience with theory and instrumental design of various mass spectrometer analyzers and ion optics systems.
- Track record of success in project management
- Must have excellent communication skills
- Demonstrated team player within global cross functional teams

Geo Location: Santa Clara, CA

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2013828&sid=371>

**Requisition** : 2013370  
**Job Title** : Associate Scientist - Molecular Diagnostics

**Description:**

Position: Associate Scientist - Molecular Diagnostics

In this role you will join a new Molecular Diagnostics Research and Development Team within Agilent Technologies Life Science and Chemical Analysis (LSCA) Business. You will use your bench experience to participate in cutting edge development of new diagnostics products based on LSCA's established life science measurement technologies.

Key responsibilities include:

- Helping in the design and execution of moderately complex experiments in chemistry, molecular biology, and biochemistry, with minimal supervision.
- Assisting in the analysis and interpretation of results of experiments.
- Maintaining and organizing laboratory in a compliant manner (ordering supplies and equipment; calibrating laboratory instrumentation regularly and keeping calibration records; maintaining lab records, material safety data sheets, equipment manuals, and standard operating procedures; etc.)
- Interacting with other scientists and cross-functional team members, including regulatory and marketing personnel to prepare training materials, reports, and presentations.

**Qualifications :**

Requires:

- BS/MS degree in life sciences
- 2+ years of R&D laboratory experience in molecular biology or biochemistry.
- 1+ years of experience operating complex laboratory equipment (flow cytometer, mass spectrometer, capillary sequencer, etc.)
- Must be a self starter and team player with ability to work with minimal supervision.
- Excellent time management and communication skills required

Geographic Location: Santa Clara, CA

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2013370&sid=371>

**Requisition** : 2015253

**Job Title** : Manufacturing Operations Coordinator-Process Product Production-Career

**Description:**

This is a day job: Hours: 5:00am-2:00pm

Want to bring your skills and experience to work in a progressive, dynamic environment? This is your opportunity. You'll join the team in Process/Production, setting up and operating fabrication processes and equipment, fabricating, assembling and testing assemblies and products. Determines and develops approaches to assignments in the area process/product/production. Responsible for completing tasks which require planning and judgment. Solves a broad range of problems of varying scope and complexity. This role the successful candidate will be working in a fast paced, multitasking manufacturing environment.

The Folsom, California site is the world's premier and largest manufacturing facility of capillary gas chromatography (GC) columns which are industry leaders in market share and performance. GC columns are a critical part of the rapidly growing consumables portfolio within the Life Science and Chemical Analysis (LSCA) business unit. The Folsom manufacturing site is entering a new stage with increased emphasis on improvements in process consistency and efficiency along with product availability and quality using 6-Sigma and Lean methodologies.

**Qualifications :**

May require some higher education or specialized training/certification. Requires a minimum of 3 years directly related manufacturing production experience, with typically 6 to 8 related years experience. Position requires accuracy and attention to detail, the ability to follow precise instructions. Organizational, communication skills, teamwork and the ability to perform precise hand-eye coordination are also required. Experience with lean manufacturing and 6-Sigma a plus.

Agilent will not sponsor work authorization for this position

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2015253&sid=371>

**Requisition** : 2014389

**Job Title** : Marcom Project Leader

**Description:**

This marcom position provides an outstanding opportunity for a highly motivated individual looking to grow through exposure to a wide range of variety of marcom disciplines, technologies and marketing situations. The position resides within the consumables business of Agilent's Life Science and Chemical Analysis division. Responsibilities focus on managing delivery of marcom projects across a range of disciplines and mediums, with a heavy focus on direct marketing and customer engagement using interactive technologies.

Project leadership involves collaborating with other marcom colleagues, outside agencies, marketing staff, and field organizations around the world. Attributes of the ideal candidate include strong customer focus, high initiative, and a track record of introducing innovations that deliver breakthrough results.

This position is located in Wilmington, Delaware.

Agilent Technologies is a global, diversified technology company, with 20,000 people focused on creating instruments for the communications, electronics and life sciences industries.

As an employee at the Wilmington, site a wide variety of unique options are available to you: flexible work hours, on-site cafeteria and fitness center with a variety of classes, basketball, tennis, and volleyball courts, and more! You will also be able to participate in a number of different community volunteer projects.

We are located midway between Baltimore and Philadelphia; just 2 hours drive north to New York City or south to Washington, DC. There, we have 800 people inventing, designing, building and marketing products that dominate the market for chemical analysis. Our products are frequently behind the headlines in the news, from environmental regulations to new drug discoveries to Homeland Security.

**Qualifications :**

Bachelors Degree (or equivalent) in Marketing, Advertising or a related field and at least 5 years of marketing communications experience, with demonstrated contributions in direct marketing and interactive mediums. In this highly visible role, well developed project management skills, experience working with internal marketing teams and outside vendors, strong initiative, a business results-driven orientation, and the ability to work with a diverse group of individuals are essential. Technical business-to-business experience, exposure to marketing consumables, international experience, and a blend of corporate and agency experience are desired.

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2014389&sid=371>

**Requisition** : 2014472

**Job Title** : IT Systems and Software Engineer

**Description:**

Agilent Technologies' Folsom, California site is the world's premier and largest manufacturing facility of capillary gas chromatography (GC) columns which are industry leaders in market share and performance. GC columns are a critical part of the rapidly growing consumables portfolio within the Life Science and Chemical Analysis (LSCA) business unit. The Folsom manufacturing site is entering a new stage with increased emphasis on improvements in process consistency and efficiency along with product availability and quality using 6-Sigma and Lean methodologies. With these improvements, there is a need to upgrade and expand our internal software and hardware systems and tools used to control and support the manufacturing and testing areas. We are searching for an experienced, creative, innovative and team-oriented software engineer or IT expert to join a team of talented engineers, chemists, programmers and technicians.

Key responsibilities include, but are not limited to:

- Support, maintenance and enhancement of SAP R/3 and NetWeaver modules.
- Design, enhancement, troubleshooting and support of various applications, information systems and control systems used in the manufacturing, testing and engineering departments.
- Liaison with external Technical Computing Services (TCS) and IT support groups.
- Oversight of the document control program and system.
- Support and active involvement in 6-Sigma and Lean projects.

**Qualifications :**

Bachelor of Science (BS) or equivalent degree in Computer Engineering, Computer Science, IT or related field is required.

A minimum of three years of related work experience preferably in a manufacturing or similar environment.

Experience with SAP Life-Cycle Data Management systems and operations pertaining to master data administration and change management for material masters, bills of material (BOM), routings and work centers.

Knowledge of SAP Supply Chain Management systems and operations pertaining to procurement, material requirements planning, material staging and confirmation, production planning, make-to-stock and make-to-order repetitive manufacturing, inventory management, delivery preparation and transportation.

Familiarity of SAP Process Manufacturing systems and operations pertaining to process order planning and release, material availability checks, batch determination and resource scheduling.

In-depth knowledge and experience with Microsoft Excel, Access, Word and Outlook.

Some programming experience is required.

Experience with National Instruments LabVIEW software is highly desirable.

Knowledge of network routers, TCP/IP protocols, computer hardware and printers is highly desirable.

Experience and knowledge of Microsoft Server, Paradox and Visual Basic is desirable.

Knowledge of document control programs and systems is highly desirable.

Demonstrated abilities in problem solving, troubleshooting, process improvement, change management, multi-tasking and detail oriented activities and projects.

Demonstrated ability to successfully, efficiently and respectfully work within multi-disciplinary teams composed of chemists, engineers, computer programmers, supervisors and production technicians.

Excellent verbal and written communication and organization skills including detailed record keeping, report generation and presentations, and meeting facilitation.

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2014472&sid=371>

**Requisition** : 2014690

**Job Title** : LCMS Post Doc

**Description:**

Post Doc BioMarker Study with LCMS

A two year post doc position is available at Agilent Technologies headquarters in Santa Clara, CA to conduct a BioMarker Discovery/Validation study using the latest technologies in LC/MS. This study will be conducted together with the NCI (National Cancer Institute) and will involve profiling, identification, and validation of protein and small molecule markers.

**Qualifications :**

- PhD in chemistry/biochemistry
- Experience and skills in sample prep, gel electrophoresis, HPLC, Mass Spectrometry, and bioinformatics required.

Geo Location: Santa Clara, CA

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2014690&sid=371>

**Requisition** : 2014004

**Job Title** : Field Marketing Manager - Life Science and Chemical Analysis AFO

**Description:**

Within Agilent Technologies' Life Science and Chemical Analysis Group (LSCA), we are seeking a talented Marketing Manager to lead our Americas Field Operations (AFO) Field Marketing Center team. This organization is responsible for driving marketing programs within AFO and supporting the sales and service channels with technical and application expertise.

As the AFO Field Marketing Manager you will work closely with all AFO sales managers and the Solution Units (SU) marketing and segment managers through participation and contribution to the Strategic Marketing Plan and Operational Marketing Planning processes. In this role you are a member of the staff of Americas VP for Sales, Service and Marketing and function as a leader within the region's operations.

Management responsibility includes:

- Develop and implement marketing plans to drive sales results in AFO. Funnel development and market share will be metrics of paramount importance for this function.
- Ensure high level of competence and effectiveness in the application and field support teams.
- Represent AFO marketing drivers and needs in LSCA, working closely with WW SU.
- Lead an effective marketing services organization that constantly strives to better serve LSCA/AFO skillfully using a high impact and cost effective marketing mix.
- Lead effective operational marketing planning by working closely with sales and SU marketing teams to ensure effective plan performance, including the ramp-to-volume performance of new product/solution introductions.
- Lead/develop a diverse team of talented marketing, application and administrative professionals.

**Qualifications :**

Requires:

- BS/MS degree in Business, Life Sciences or equivalent (MBA highly desirable)
- 10+ years career experience in a progressive roles in field marketing of life science/analytical instrument products along with 5+years in a senior level marketing management role.
- Direct management experience of a field marketing team with proven ability to build and manage a strong cross-functional marketing team.
- Strong track record in the creation, implementation and execution of successful marketing plans aligns to the achievement of business goals
- Results oriented in developing, driving and overseeing creative marketing campaigns and programs
- Extensive knowledge of the Life Science and/or Chemical Analysis industry highly desired
- Proven success in ability to identify and develop collaborations and relationships with internal and external opinion leaders to drive winning field marketing goals.
- Demonstrated ability to drive aggressive business results, comfortable with taking risks, open minded to new concepts and ways of doing things
- Must have outstanding communication skills with ability to skillfully influence and work with cross-functional teams across a global organization.
- Available for up to 50% business travel.

Geo Location: Anywhere US; Santa Clara, CA or Wilmington, DE highly desired

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2014004&sid=371>

**Requisition** : 2015360  
**Job Title** : Business Human Resources Manager

**Description:**  
Business Human Resources Manager

Agilent Technologies is a global, diversified technology company, with 20,000 people focused on creating instruments for the communications, electronics and life sciences industries.

This is a unique opportunity for a strong HR professional to further develop their competencies as a business partner and to measurably contribute to the organization's success by providing Human Resource strategies, processes, and practices that align with and accelerate the business objectives. This will be accomplished by partnering closely with the senior management teams located in the US, Europe, and Asia, to ensure superior leadership and people management practices, a strong performance culture anchored on Agilent's values and an engaged and capable workforce.

This position will support the Services and Support Division as well as the Columns and Supplies Division within the Life Sciences Chemical Analysis (LSCA) organization and is located in Wilmington, Delaware.

#### Essential Duties and Responsibilities

- Provide HR consulting, insights and solutions to the leadership team that addresses business challenges and contribute to the development of successful business strategies. Bring intellectual rigor to decision making processes and provide objective and insightful advice.
- Provide effective coaching with the senior management team to influence their thinking and actions in ways that positively contribute to the achievement of business results.
- Impact the organization by operating as a change agent. Dynamically view the strategic aspects that influence process change and proactively develop and drive execution plans for change.
- Continually assess the competitiveness of all programs and practices against the relevant comparable companies, industries and markets. Utilize your ability to focus on the critical few areas of strategic contribution, and translate these into appropriate management and HR actions.
- Conduct organizational effectiveness assessment and design and utilize flexible workforce models that build competitive advantage. Identify competency, knowledge and talent gaps and develop and implement targeted programs that address these gaps.
- Identify the cultural requirements and behavioral norms necessary to achieve business objectives by operating as a workforce and environmental champion. Monitor and actively support diversified thinking and inclusive behavior to ensure optimal outcomes are consistently achieved.
- Provide sound business and financial acumen to understand the drivers of shareholder value and appropriate models, and how to translate these into creative management and HR actions.

As an employee at the Wilmington, site a wide variety of unique options are available to you: flexible work hours, on-site cafeteria and fitness center with a variety of classes, basketball, tennis, and volleyball courts, and more! You will also be able to participate in a number of different community volunteer projects.

We are located midway between Baltimore and Philadelphia; just 2 hours drive north to New York City or south to Washington, DC. There, we have 800 people inventing, designing, building and marketing products that dominate the market for chemical analysis. Our products are frequently behind the headlines in the news, from environmental regulations to new drug discoveries to Homeland Security.

#### **Qualifications :**

Experience, Competencies and Education

This position requires BS/MS Degree in Business/ HR/OD or equivalent plus a minimum of 10 years business experience with progressively challenging responsibilities with 3+ years of experience in at least two of the following areas: organizational development/effectiveness, consulting, change management and talent management. A working knowledge of general HR practices a must along with the ability to influence HR strategy and policy using previous knowledge, experience working within a heavily matrixed organization as well as experience from other business and work environments.

The successful candidate will be an experienced business and human resources professional with industry experience, preferably in the life science, biotech industry or high tech, with an emphasis in strategic planning, the ability to facilitate and relate to people across cultures and levels and proven leadership skills.

Relocation assistance may be available for this position.

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2015360&sid=371>

**Requisition** : 2014692

**Job Title** : Mexico's Customer Engineer District Manager - Life Science Chemical Analysis

**Description:**

As the Customer Engineer District Manager you will join Agilent Technologies' Life Science and Chemical Analysis (LSCA) Business managing a team responsible for providing pre & post sales customer support for our Analytical Instrument in Mexico.

In this role you will manage and lead multiple teams in 3 key customer service functions:

- Field Engineering Team responsible for providing chemical analysis instrumentation support and technical services (hardware install, maintenance and troubleshooting) to external customers and/or internal field personnel.
- Work Load Administrators Team that's focuses on providing customers with quality on-line, accurate support and arranging cost-effective quality onsite technical product support.
- Contract Service Agreement Team offering customers with high quality phone and on-line support in response to questions on their analytical instrument service agreement contacts.

In addition, you're responsible for:

- Understanding and meeting customer needs through the optimization of services and the provision of effective delivery processes.
- Building partnerships with cross-function global support organizations, factory teams and/or sales members to ensure a profitable revenue growth and optimizing customer satisfaction.
- Partnering with the Business Team Manager to enable support to be a competitive advantage for sales.
- Directing and managing resources to implement tactical business plans and programs.
- Enabling outside channels to affect repairs for direct customers.
- Executing business plans to achieve sales and sales support objectives
- Providing process improvement recommendations to maximize operational efficiency and customer value.

**Qualifications :**

Requires:

- University degree in science or engineering discipline or equivalent
- 3+ years direct supervisory experience of a multi location sales support team
- 3+ years field experience in an analytical instrument industry highly desired
- Track record of success in evaluation, negotiation, relationship building and management of 3rd party service providers/vendors.
- Strong management skills (teambuilding, training/development, change management and leadership)
- Must have excellent bilingual oral and written communications skills in Spanish and English
- Demonstrated ability to work with multi functional global teams within a matrix environment
- Available for up to 25% travel

Geographic Location: Mexico City, Mexico

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2014692&sid=371>

**Requisition** : 2012562

**Job Title** : Manufacturing Electrical Engineer

**Description:**

Want to build on your qualifications and experience? Then join the team in this dynamic, pioneering environment where you get to expand your knowledge by designing, developing and improving the products, processes and components that make us world leaders.

As an Electrical Manufacturing Engineer in the Mass Spectrometer Department, your primary responsibilities will include the technical support of production and the continuous improvement of Mass Spectrometer systems. In addition, you will work with R&D to bring new products to market. You will be required to develop a thorough understanding of the construction, operation and testing of a Mass Spectrometer and its related data processing systems.

- Gain overall system knowledge and understanding
- Learn PCA schematics and theory
- Understand PCA and electrical system troubleshooting
- Provide production support for Electrical Engineering issues
- Define and develop PCA test protocol for new PC boards
- Define system tests for new products

This position is at our Little Falls, (Wilmington), Delaware site, located midway between Baltimore and Philadelphia. There, we have 800 people inventing, designing, building and marketing products that dominate the market in Life Sciences and Chemical Analysis. Our products are frequently behind the headlines in the news, from environmental regulations to new drug discoveries to Homeland Security. You'll even see our instruments on television shows like "CSI".

Agilent will not sponsor work authorization for this position.

**Qualifications :**

Qualified applicants will possess:

Bachelors or Masters Degree in Electrical Engineering.

- Demonstrated knowledge of electrical theory, components and circuits.
- Strong computer programming skills.
- Analytical problem solving and decision making skills
- Strong written and verbal communication skills
- Assertiveness
- Demonstrated ability to handle multiple tasks and projects simultaneously
- Creativity
- Strong teamwork skills.
- Knowledge of Statistics

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2012562&sid=371>

**Requisition** : 2015435

**Job Title** : Senior Informatics Software Engineer - Lead

**Description:**

Use your experience as a Software Engineer and join Agilent Technologies Life Science and Chemical Analysis Business (LSCA) Laboratory Informatics business. This team produces the world's leading software for managing laboratory instrumentation, electronic content management, and business process workflows. Our products provide a web based infrastructure for automation of the entire lab, from data generation through analysis and reports. In addition to providing an open platform architecture for automation of the entire lab, our software adds value to our instruments resulting in increased sales.

In this role your responsibilities include:

- Leading, designing and developing highly scalable solutions for our chromatography data system.
- Collaborating and partnering with cross-functional global business partners to develop integrated solution for the market and our OEMs.
- Assign development tasks to engineers.
- Ensure appropriate design and code reviews are performed.
- Manage design files (source code) for the project.
- Create source code backups.
- Produce deliverables per engineering procedures.
- Communicate with Engineering Manager to ensure all necessary tasks are planned.
- Ensure all Engineering requirements for approval of Release to Manufacturing are satisfied (product release backups for example).
- Assisting in project planning, resources estimation and timing of deliverables

In this role your responsibilities include:

- Leading, designing and developing highly scalable solutions for our electronic content management and business process workflow software.
- Collaborating and partnering with cross-functional global business partners to incorporate lead edge technology into our next generation software products
- Assign development tasks to engineers.
- Ensure appropriate design and code reviews are performed.
- Manage design files (source code) for the project.
- Create source code backups.
- Produce deliverables per engineering procedures.
- Communicate with Engineering Manager to ensure all necessary tasks are planned.
- Ensure all Engineering requirements for approval of Release to Manufacturing are satisfied (product release backups for example).
- Assisting in project planning, resources estimation and timing of deliverables

**Qualifications :**

Requires:

- BS/MS Degree in Computer Science or equivalent in a related field
- 7+ years experience in hands on SW design and development
- C++ windows development experience required.
- Hands on experience with multi-threaded windows development
- 5+ years of experience with chromatography data systems.
- Proficient in programming in C++, VB, C++, COM/DCOM, MFC, ActiveX
- Software localization, working with software for a regulated and/or audited environment, and chromatographic data systems experience required
- Track record of success in meeting project timelines
- Must have excellent verbal and written communication skills
- Ability to work individually or within cross-functional global teams

Geo Location: Pleasanton, CA

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2015435&sid=371>

**Requisition** : 2013977

**Job Title** : Pre/Post Sales Applications Scientist – Genomics Specialist

**Description:**

Agilent Technologies' Life Science and Chemical Analysis Business seeking an enthusiastic, people-oriented Pre/Post Sales Application Scientist Genomics Specialist to present cutting edge technology to our current and potential customers. The primary role of this position is to support the Field Sales Force by conducting demonstrations of our Gene Expression platform solutions including the scanner, BioAnalyzer and the associated microarrays and reagent kits.

As technical liaison between our customers and sales team you will analyze customer samples, using the Agilent platform and provide reports on those sample analyses to customers, conduct in-house demonstrations and assist the sales team in developing an end-to-end solutions sales to meet the customer's needs. As the technical expert on the sales team you will present technical presentations, conduct laboratory exercises and on-site consulting when necessary.

You will contribute in the development of new genomic applications for the Genomics product line including writing application briefs to highlight product capabilities and making contributions to recognized scientific forums, including written, oral and poster presentations. You will interact with customers in Genomics-related problem solving using Agilent products that would include running customer samples and feasibility studies. You will be a key contributor in the promotion of genomics marketing activities and aiding in the training of Sales Force, as well as evaluating, and providing feedback to management on new products prior to release.

**Summary of Duties:**

- Accompanies Sales Representatives on sales calls in customers' laboratories to provide technical and applications assistance in response to customer inquiries.
- Performs product demonstrations in the field.
- Supports consignment sales placements at key customer sites in the field through on-site visits and telephone communication.
- Provides start-up applications consulting to customers in their laboratories.
- Demonstrates proper operating procedures with Agilent Genomics Solutions.
- Reports on activities in the field on a regular basis to Product Marketing and monitors technical trends in the Genomics markets.
- Prepares and presents seminars to customers, potential customers and works with Agilent's Product Specialists to aid in the development of technical sales strategies.

**Qualifications :**

Requires

- BS/MS degree in Biochemistry or Molecular Biology or equivalent, PhD preferred
- 3+years laboratory experience in the field of Biology and practical experience Microarray Technology including the scanner, BioAnalyzer and/or the associated microarrays and reagent kits.
- Industrial experience specifically providing pre/post technical support for a sales organization or providing technical seminars to an audience is a plus.
- Excellent communication skills
- Requires flexibility in working hours and available for up to 50% business travel.

Geographic Location: Santa Clara, CA

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2013977&sid=371>

**Requisition** : 2014507

**Job Title** : Bioinformatics Solutions Development Manager

**Description:**

Agilent Technologies' Life Sciences and Chemical Analysis Group (LSCA) seeks to turn bioinformatics into a competitive advantage through continued portfolio investment, expansion of the existing Informatics portfolio and identification of emerging opportunities in the LSCA measurement markets.

As the Bioinformatics Solutions Development Manager you will be charged with managing teams of engineers and scientists who design, create and test Bioinformatics products that sell in their own right and to ensure the integration tertiary data analysis solutions into Life Science Solutions Unit's (LSSU) informatics portfolio. This is achieved through a deep understanding of customer workflows and engineering of solutions that enable the effective analysis of data from different discovery disciplines.

**PRIMARY FUNCTIONS:**

Manage the identification, investigation and definition of new secondary and tertiary data analysis solutions

- Understand the relationship between the science being performed and the customer workflow being used to support the measurement.
- Define the required solution integration architecture that will meet the customer needs.
- Evaluate tools/modules from 3rd party suppliers as part of the buy vs. build decision to populate the components required by the architecture. The require both an understanding of both the science and architectural requirements
- Oversee the architecture of Agilent's Bioinformatics products and establish the necessary standards to allow Agilent to leverage technologies from academia and other vendors.
- Identify and manage R&D staff of potential bioinformatics acquisitions.
- Leading the execution of technology strategy for Bioinformatics technology platforms, partnerships, and external relationships.
- Building and managing a top-flight technology team and oversee research and development, as well as project management.
- Providing visible bioinformatics leadership for the company within the technology community.
- Anticipating and reacting to major technology changes to ensure the maintenance of company leadership in the competitive landscape.
- Establishing technical standards and ensure adherence to them for product development and company operations.

Manage the Bioinformatics Engineering and Test teams

- Leads and supervises the team of engineers contributors who develop the Bioinformatics solutions to release the required product on time according to the agreed schedule.
- Define/manage projects that make effective use of Agilent's offshore Bioinformatics development team and partners to cost effectively develop and test high quality solutions according to the agreed schedule. Coordinate/partner tightly with the LSSU Offshore SW manager who provides people management of these offshore resources. This size of this team is expected to grow significantly in the next year.
- Coordinate engineering integration strategies with internal/external partners and new informatics acquisitions to enhance the appeal of Agilent's Informatics Applications and develop strategy to leverage new informatics technologies from Agilent Labs.

**Qualifications :**

Requires:

- MS/PhD (or equivalent) in either a Biological discipline coupled with a BS/MS Computer Science
- 5+ years of experience in overseeing the development of informatics products.
- 5+ years experience serving the Life Science Discovery is required.
- 3 years demonstrated experience in design and development of software for use by scientists involved in Disease/Drug Discovery/Development in a pharmaceutical or biotechnology company
- Proven experience in managing, leading and motivating a team scientists, engineers.
- Demonstrated experience in the use of Java (J2EE), Microsoft (Visual C++, Visual Basic and .NET) technologies, Unified Modeling Language, Oracle Relational Database and XML.
- Must have excellent communication skills, both written and verbal.

Geo Location: Santa Clara, California

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2014507&sid=371>

**Requisition** : 2015491  
**Job Title** : Manufacturing Engineer-Applications Chemist

**Description:**

Qualifications and Practical Experience

Minimum: BA/BS In Chemistry, Analytical Chemistry, Polymer Chemistry, or Chemical Engineering  
Preferred: Masters in Chemistry, Analytical Chemistry, Synthetic Chemistry, Polymer Chemistry, or Chemical Engineering

Minimum of 10 years chromatography method development and applications support experience in three of four GC markets including Environmental, HPI, Food Safety, Pharmaceutical is required. Also, 2-4 years experience in an instrument manufacturing environment.

Detailed understanding of the fundamental Principles and Common Practice of Gas Chromatography, Sample Preparation  
Preferred: Understanding of Valve Switching applications at the analytical and prep GC and LC scale. Knowledge of and practical experience using GC/MS, LC, LC-MS, GPC, FTIR, NMR

Comprehensive knowledge of Instrumental and Chemical Sample Preparation techniques

**General Skills**

Demonstrated abilities in problem solving, troubleshooting, process improvement, change management, multi-tasking and detail oriented activities and projects

Demonstrated ability to successfully, efficiently and respectfully work within multi-disciplinary teams composed of chemists, engineers, computer programmers, supervisors and production technicians

Excellent record keeping, verbal, written, and presentation skills required.

**Qualifications :**

Qualifications and Practical Experience

Minimum: BA/BS In Chemistry, Analytical Chemistry, Polymer Chemistry, or Chemical Engineering  
Preferred: Masters in Chemistry, Analytical Chemistry, Synthetic Chemistry, Polymer Chemistry, or Chemical Engineering

Minimum of 10 years chromatography method development and applications support experience in three of four GC markets including Environmental, HPI, Food Safety, Pharmaceutical is required. Also, 2-4 years experience in an instrument manufacturing environment.

Detailed understanding of the fundamental Principles and Common Practice of Gas Chromatography, Sample Preparation  
Preferred: Understanding of Valve Switching applications at the analytical and prep GC and LC scale. Knowledge of and practical experience using GC/MS, LC, LC-MS, GPC, FTIR, NMR

Comprehensive knowledge of Instrumental and Chemical Sample Preparation techniques

**General Skills**

Demonstrated abilities in problem solving, troubleshooting, process improvement, change management, multi-tasking and detail oriented activities and projects

Demonstrated ability to successfully, efficiently and respectfully work within multi-disciplinary teams composed of chemists, engineers, computer programmers, supervisors and production technicians

Excellent record keeping, verbal, written, and presentation skills required.

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2015491&sid=371>

**Requisition** : 2015439

**Job Title** : Contracts Administrator - LSCA

**Description:**

The Contracts Administration function has recently been re-organized into the LSCA Field Organization (Sales, Marketing and Services). In this new exciting role the Contract Administrator will build valuable relationships with highly successful and motivated Field partners, contract negotiators, legal personnel, and customer service reps. This position offers an exciting opportunity to gain great insight into LSCA's business and contribute to our success with customers and ease of doing business, while contributing to financial success by working closely with the Finance organization and Business Center.

Primary responsibilities include:

1. Maintenance and timely renewal of existing contracts

\* Track and ensure execution of contract commitments with business partners

\* Customer volume analysis for volume based agreements

\* Keep records of active, pending, and expired agreements including adhering to records retention policy

\* System updates -- Update systems (SAP, Siebel, ECM & others) for new and renewing agreements

2. Review of terms and conditions on selected low risk contracts in accordance with upcoming contract simplification initiatives

3. Other contract function duties

\* Develop a solid understanding of basic Agilent standard terms and conditions and assist business partners in transacting business

\* Release point linkage requests (establishing linkage between customer organizations that may be covered under the same contract)

\* Fulfilling requests for certificates of insurance

**Qualifications :**

Requires:

- AA or BS degree or equivalent

- Proven ability to work in a fast-paced, high volume environment and must be able to deliver business results while meeting competing requests for your time and attention.

- Must be focused and have strong attention to detail skills as work will contribute directly to business results including enabling sales and minimizing Agilent risk and financial exposure.

- Strong written and verbal communication skills and capability to develop a vocabulary of legal terminology

- Ability to read and understand terms and conditions and apply analytical thinking

- Strong organizational skills

- Able to solve problems through research of Agilent policy (internet searches)

- Ability to understand a wide scope of Agilent business processes

- Facility with learning new systems

Geo Location: Wilmington, DE

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2015439&sid=371>

**Requisition** : 2015434

**Job Title** : Telesales Specialist – Instrument Support Agreements

**Description:**

Position: Telesales Representative – Instrument Support Agreements

As the Telesales Representative for Instrument Support Agreements you will join Agilent Technologies the Life Sciences and Chemical Analysis Business (LSCA) Sales and Support Field Sales staff. Your sales focus will be on growing and retaining an existing installed base of customers that contributes to the LSCA's Sales Teams targeted quota.

**Key Responsibilities:**

- Outbound selling of support agreements to customers: including warranty to agreement conversion requests, outbound campaigns and outbound transactional renewals.
- Acts as part of a sales team supporting the Field Sales staff.
- Responsible for closing the sale or may qualify customers and generate leads for Inside Sales or Field Sales staff.
- Compensation will reflect team quota achievement

**Qualifications :**

**Requires:**

- BA/BS degree in Science or Business related Field or equivalent experience
- 3+ years experience in a customer facing role, high desire in a sales/customer service organization within a life science technology industry.
- Excellent verbal and written communication skills.
- Must have proficient computer skills; experience use of database S/W applications (SAP/Oracle, Microsoft Office etc.) highly desired.
- Ability to work in a fast paced, dynamic team environment.
- Accuracy and attention to details is a must.
- Available for up to 25% business travel.

Geo Location: Wilmington, DE

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2015434&sid=371>

**Requisition** : 2013797

**Job Title** : Field Service Engineer - Entry - Central New Jersey

**Description:**

Agilent Technologies is a global, diversified technology company, with 20,000 people focused on creating instruments for the communications, electronics and life sciences industries.

As the Field Service Engineer for the Life Sciences and Chemical Analysis Group (LSCA) of Agilent Technologies you will install and support Agilent standard analytical instrument (LC/GC/MS) products for customers, on-site. Provide service in accordance to a maintenance contract, which may involve a managed service arrangement. May calibrate equipment on-site for large volume customers.

Key responsibilities include on-site installation, customer training, repair and troubleshooting of hardware, and provide routine preventative maintenance, qualifications, and verification services. Typical Life Science and Chemical Analysis products include Liquid Chromatographs, Gas Chromatographs, Mass Spectrometers, UV/VIS Spectrophotometers, Data Systems, Purification Systems, and Proteomics Systems. Job focus will be on customer satisfaction by providing customers with high quality services. Other responsibilities include adherence to environmental health and safety guidelines, managing parts, coordinating resources, training, organization, providing feedback to manufacturing divisions, working with sales forces, and maintaining up to date technical knowledge for assigned products.

Saving lives may sound dramatic, but that's the business we're in. Life Sciences and Chemical Analysis combines over 35 years' knowledge, experience and expertise with a penchant for innovation to develop new disease and drug discovery technologies that are truly changing lives. And as well as providing instruments, systems and services to the life sciences industry, we're helping to overcome some of the greatest technological challenges in the pharmaceutical, chemical and environmental arenas too, whether it's developing a high-tech canary for use in coal mines or speeding genetic research with innovative IT. Are you ready for the challenge of your lifetime? You'll even see our instruments on television shows like "CSI".

Geographic Location: NJ Region - Central NJ

**Qualifications :**

- \* BS Degree in Chemistry, Life Sciences or equivalent.
- \* Excellent communication skills, both written and verbal.
- \* Sufficient planning, problem-solving, and communication skills to function with minimal supervision and to complete multiple technical duties of varying complexity.
- \* Hands-on experience with some analytical instrumentation (i.e.. Liquid Chromatographs, Mass Spectrometers, UV/VIS Spectrophotometers, Gas Chromatographs, and Data Systems) desired.
- \* Technical troubleshooting skills desired.

Agilent will not sponsor work authorization for this position

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2013797&sid=371>

**Requisition** : 2013516  
**Job Title** : Senior Quality Systems Auditor

**Description:**

Join the Life Sciences and Chemical Analysis team as a leader in Quality. This exciting new role is located at our Wilmington, DE facility. As a Senior Quality Systems Auditor, you will provide strategic direction and leadership for Quality System audits in the Worldwide Order Fulfillment organization. You will be responsible for assessing manufacturing and order fulfillment processes to monitor compliance to applicable ISO 9001, 13485, IVD and Quality System Regulations in a global design and manufacturing environment. Responsibilities include audit planning, execution, and follow-through, as well as educating others in Regulatory standards and assisting in the development of processes and procedures consistent with those standards. As an accomplished leader and influencer, you will work collaboratively with the Order Fulfillment team and external regulatory agencies to ensure compliance and continuous improvement of the Quality system.

Agilent Technologies is a global, diversified technology company, with 20,000 people focused on creating instruments for the communications, electronics and life sciences industries.

As an employee at the Wilmington, site a wide variety of unique options are available to you: flexible work hours, on-site cafeteria and fitness center with a variety of classes, basketball, tennis, and volleyball courts, and more! You will also be able participate in a number of different community volunteer projects.

We are located midway between Baltimore and Philadelphia; just 2 hours drive north to New York City or south to Washington, DC. There, we have 800 people inventing, designing, building and marketing products that dominate the market for chemical analysis. Our products are frequently behind the headlines in the news, from environmental regulations to new drug discoveries to Homeland Security.

Position will require approximately 50% travel, domestic and international with trips to California, Germany, China, and Japan.

**Qualifications :**

Requirements

\*Bachelors Degree in Engineering, Biology, Chemistry or other related discipline or equivalent

\*A minimum of 9 years of relevant experience in Medical Device Manufacturing

\*A minimum of 5 years of relevant experience as a Lead Auditor, including hosting FDA, ISO or other agencies during audits

\*Extensive knowledge of FDA QSR, ISO 13485:2003,  
and ISO 9001:2000 standards

\*ASQ Certification as a Biomedical CQA (preferred) or CQA

Knowledge of German and/or Chinese language is a plus!

**Apply URL** : <http://www.agilent.apply2jobs.com/?FuseAction=mExternal.showLogin&rid=2013516&sid=371>